

WS Team BD Ltd





WELCOME TO WS TEAM BD LTD

The Sourcing Company



Our Style Is fashion

About WS Team BD Ltd

WS Team BD LTD Liaison office opened our business operations in 2012 and successfully maneuvered through Covid 19, becoming an even stronger organization. Our company is now a purely based Bangladesh operation and no longer HK based. This results in comprehensive operations running under the same team, but better and more efficient due to infrastructure changes, as our company profile will exhibit.

WS Team BD LTD believes in long term business relationships through impeccable service, meeting and exceeding quality requirements along with on-time deliveries, social responsibility and sustainability.



Mowla Zafrullah Zillay

Managing Director & Owner Of WS Team BD Ltd

What makes a company truly great? WS Team, over 8 years with a phenomenal progress since its inception in 2012 and our unflinching presence in this notable RMG sector of Bangladesh is a living proof that only ultimate customer satisfaction is what makes a company truly stand out from the crowd.

That is what we believed in and that is how we started our journey with an extraordinary sense of hospitality and passion for our customers' satisfaction. WS Team is a one stop sourcing hub, dealing with every sort of apparels irrespective of genders or age groups. We have been assisting companies and other organization like yours maximizing their investments for more than 8 years.

WS Team BD has a comprehensive product development geared towards ensuring that customers receive the best output with faster time to market. This facility provides a range of value-added services including Design and Consultation to meet and exceed client expectations. Our design team conceptualizes each garment with an unique flair while ensuring that every element of the process is thoroughly scrutinized. Our team can support each individual client's needs because we understand that everyone and every label is unique. We send design computer sketches for good understanding of the product or product group.

Thank you so much for your time, looking forward for an exciting ride of success with your esteemed company!





Basic Information

Established	:	2012
Employees	:	10-20
Export Value Handled	:	US\$20-30 Million per Year
Production Capacity	:	1.50-2.00 Million pcs/Month
It is a	:	Private Company
Ownership	:	Fully Owned

Working Divisions

Merchandising, Follow up & Communication:

- Baby Department
- Kids Department
- Ladies Department
- Men's Department
- Sweater Department
- Department of CSR
- Technical & Production Monitoring
- Quality Control & Development
- Sample Development and Submission
- Department of Finance

REGULAR PRODUCTS

Jeans – We offer several options for Basic & Fashion items out of Denim – Non-Denim materials. It gives our Valuable Customers broader ranges to easily decide for all age groups. Such as Men's, Ladies, Kids & Baby.

Trousers, Jogger Pant, Chino, Leggings, Dress Pant, Pajamas, 7/8 Length Pants, Bloomers, Fully Lined Pant, & Cargo Pants, Pull on Pants, and Other Fashion Trousers.

Shirts - We have some highly professional & efficient shirt factory and they are used to with Denim, Cotton Poplin, Chambray, Viscose, Y/D, AOP, Over dyed etc.

Hot Pant/Sexy Shorts Our Hot Pants are mostly made with Denim, Twill, Cotton Poplin, Linen, Viscose etc. Trendy denim wash, Over dyed effects, Glitter & Sequence, Print, Embroidery, Design with Lace/ Crochet

Bib Pants - Bib Pant is one of our regular products. Now we are producing Denim, Cotton linen Fabrics for Kids and Ladies. We can also produce with sheeting & twill.

Dresses - Every season we are producing Dresses with Viscose, Linen, Tensile, Cotton, denim, dresses of AOP, Y/D with decorative Lace, PU belt, Embroidery, Poplin + Denim Blend Design etc.

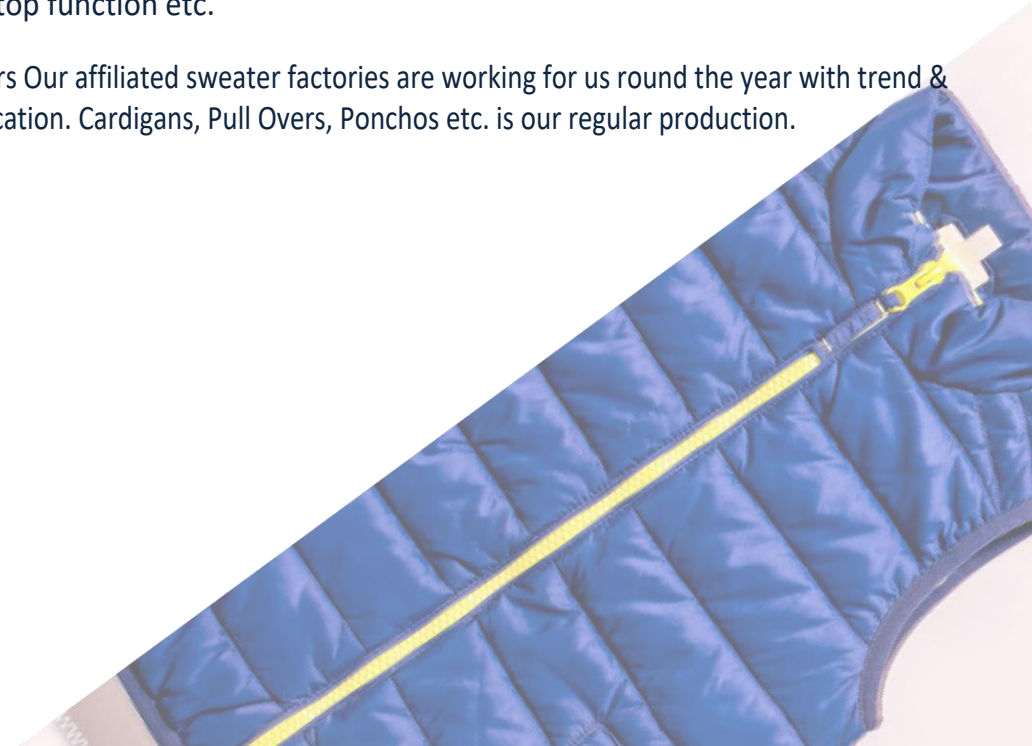
Kids Wear We have capacities with every segment of Kids wear (with certified if needed), All European chemical as well as Physical Test Requirements, Law and Norms.

Baby Wear We are experienced for baby wear since long. We always placed baby wear production to Oeko-tex Class One Standard factories.

Bonded/ Softshell Production running with several categories of softshell or bonded fabric. Sweater yarn Bonded with Coral Fleece, Pon-gee bonded with Mesh, also with micro fleece, even with teddy fleece. Also, we are doing Kangaroo Pocket hoodie with softshell.

Jackets Out of several jacket factories some of them are highly professional and equipped with all modern technologies. All type of Functional Jackets Like, down, milky PU coating, water resistance, water vapor transmission, wind stop function etc.

Sweaters Our affiliated sweater factories are working for us round the year with trend & fabric-cation. Cardigans, Pull Overs, Ponchos etc. is our regular production.



Ethics

HONESTY AND TRANSPARENCY to be applicable for all levels of the effectiveness, judgements, and communications with others.

MUTUAL RESPECT to inherent of all people and the value of diversity.

EQUITY AND JUSTICE to ensure irrespective of race, age, gender, sexual orientation, equal opportunity for everyone, HIV status, color, class, ethnicity, disability, location, or religion.

COURAGE OF CONVICTION to be creative and radical, bold, and innovative—without fear of failure—in pursuit of making the greatest possible impact on the causes of poverty.

INDEPENDENCE for any religious, tribal, and cultural belief.

MODESTY in every presentation and behavior, recognizing part of a wider alliance against poverty.



Vision

TRANSPARENCY AND PROACTIVE ACTIVITIES is our priority for clients. We believe each our clients as a partner.

QUALITYANDTIMINGistheresultofhighintention,sincereeffort,intelligentdirection,andskill- full execution we trust.

OUR MAXIMUM EFFORTS for customers the most comprehensive sourcing, production, design & product development service, with guaranteed quality, competitive pricing & quick turnaround times with a world class professional service.



Mission

Our mission is to be the market leader, in providing clothing services from Bangladesh to our customers around the globe. To be a market leader we are committed to ensure quality and timing with honesty & transparency.

Customer Service

“Professionalism for customer satisfaction” is the motto of each team member of WS Team. Highly efficient and experienced team player proven them. professionalism with pro-active time and action plan, raw material management, production and quality management.

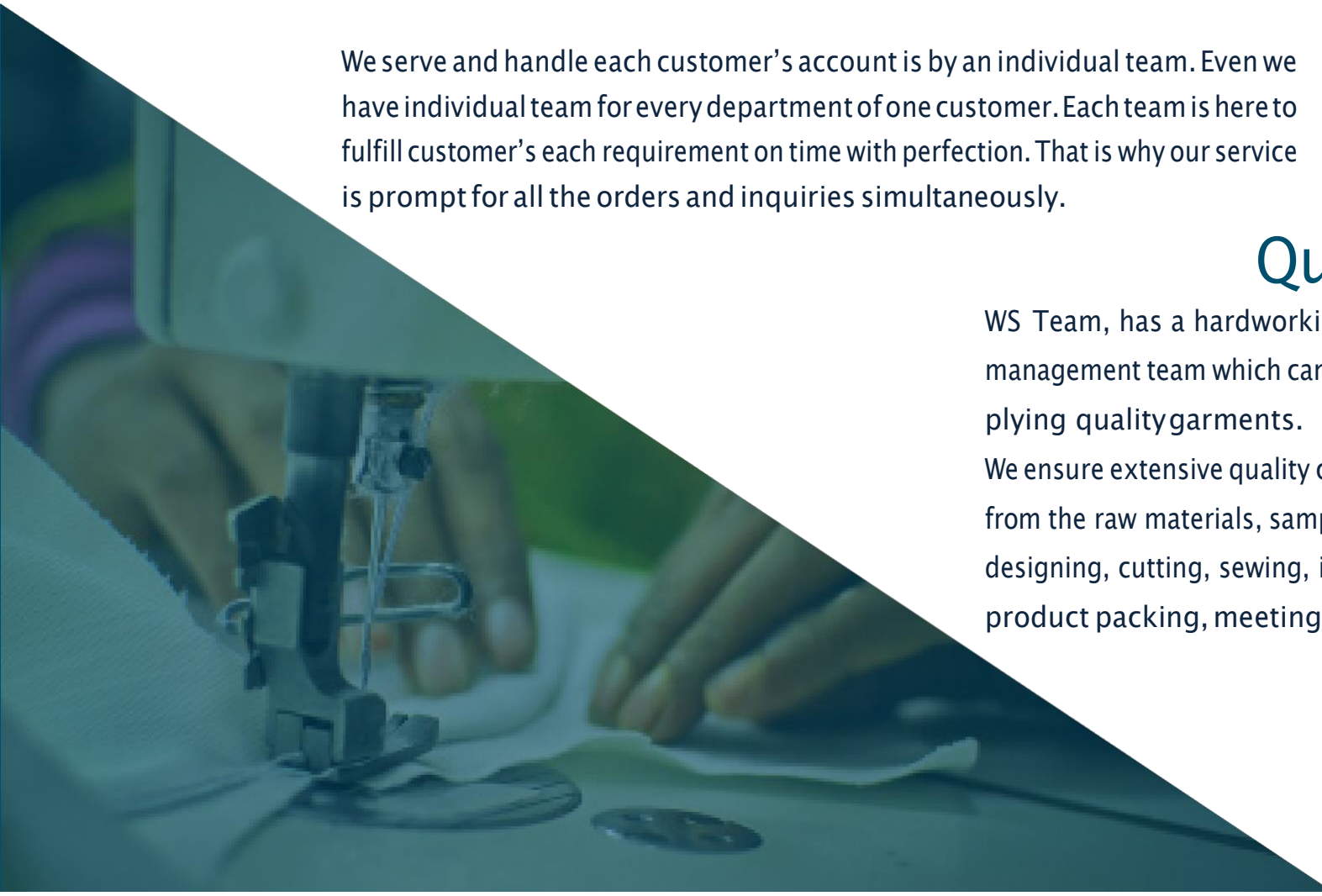
We serve and handle each customer's account is by an individual team. Even we have individual team for every department of one customer. Each team is here to fulfill customer's each requirement on time with perfection. That is why our service is prompt for all the orders and inquiries simultaneously.



Quality Management

WS Team, has a hardworking, experienced, and Dedicated quality management team which can provide you with a complete service supplying quality garments.

We ensure extensive quality control monitoring & control systems right from the raw materials, sample development, pre-production, pattern designing, cutting, sewing, ironing, and finishing, bulk production to product packing, meeting.



TEAM STRENGTH

Product Management

Our product development team players from different background and they are always oriented to propose the right collection or the best solution to customer's specific request. They always focus to catch the trends to follow each customer needs.

Sales & Merchandising

WS Team, is a one-stop service on Apparel sourcing from Bangladesh. We have multifunction links with all sorts of manufacturing units of Bangladesh. We have vertical sourcing capacity globally for smooth and best quality raw material supply chain management.

Each merchandising team is technically sound, friendly correspondences and with cost management capabilities. A bunch of young, experienced, educated & professional merchandisers are handling all sort of Merchandising job.

Technical Process

Our product development team and production team are supported by experienced technicians with deep knowledge about treatments and workmanships. Every segment of product life cycle was handling with care by expert, qualified and experienced professionals for quality and accountability of Weaving, dye, treatments, special embroideries, and many options of prints techniques.



Product Development

We develop samples as per required designs, color, styling, and fabric requirement from buyer. Our development process always prepares latest trend products, to be chosen as well form various options. We also make the salesman samples or pro-motion samples with minimal marginal prices.

Design Development

Arrange development of prototype patterns & sample as well as approval sample with patterns to ensure the best use of fabric, technical issues, and garment construction for bulk production capabilities.

Costings & Quote Reviews

Strong network of vendors with vertical set up is best for price comparison. We collect prices with detail from each of our vendors and review properly to ensure the price transparent and effective. We assist to improve raw material consumption and production efficiency. We source raw materials at very favorable prices, production, and technical expertise, mostly according to the Physical and Chemical test requirement.

Product Analysis

Once order is confirmed, first production specimen analyzes properly for

- Sourcing of best materials within the price globally and time & action plan
- Identify potential manufacturing units for available production capacity and capabilities for shipment on time.



OUR SERVICES

Co-ordinate Product Sampling

We provide all necessary samples of each order free of cost. Generally, we follow sampling as below: Design and Development sample- Fabric Quality and washed outcome & other raw material- Fitting approval sample or size set sample- Pre-production sample- Photo sample or shipment approval sample-

Time & Action Plan

Our practical experience in manufacturing & merchandising combine forces to bring customers a professional, well managed, proactive time & action plan for every order or style. This analyzes possible problems to ensure proactive plans for the necessary initiatives. The customer remains well informed about the status of each & every order regular basis.

Quality Control Management

Orders are closely monitored from sampling to shipment. We maintain a pro-active approach towards identification of problem areas and corrective measures are taken immediately to ensure timely deliveries. We perform Pre-Production Check, Trial Production Check, Trial Size Set Check, Trial Sewing Machines Setup, In-line Check and FRI.

Final Random Inspection

Final random inspection is carried out when the total consignment is packed and ready for shipment. Final random inspection is performed according to the International Inspection Standards.

WS TEAM BD LTD.

The Sourcing Company

Our marketing merchandisers connect with buyers and collect instructions for product developments and orders.

- We serve our clients and support our factories with a strong material sourcing, locally and internationally. And at times, with a competent creative inspiration!
- Our duty is to find out the most suitable factory for a specified garment. We require from our factories high social standards and continuous auditing by recognized organizations like OEKOTEX, WRAP, BSCI, SEDEX, ACCORD etc..
- We do consumption & costing control and negotiate with factories the best prices for a specific product.
- We develop prototypes with our factories and share with our clients for comments.
- Salesmen samples or size set/fit samples (in case of bulk orders) are made under the control of our QC team.
- By working with a sealing system we authenticate every sample and its purpose.
- We tightly follow up all material supply with regards to timeline and quality and develop schedules for all production procedures.
- The follow up in the factories is under the control of our QA/QC team.
- We conduct inline and final inspections. The latter according to AQL.

❖ PRESENT EXPORT MARKETS

- ✚ Germany
- ✚ Brazil
- ✚ Italy
- ✚ Australia
- ✚ Spain
- ✚ Denmark
- ✚ USA
- ✚ New Zealand





ETHICAL SOURCING & CERTIFICATION

WE WORK WITH ONLY ACCORD OR ALLIANCE ENLISTED FACTORY

Ensure ethical sourcing is our main motto. At present we are affiliated with around 10 factories which all are enlisted with accord/alliance. Also, these factories are certified with health & safety, environmental, social responsibility- ty, quality management etc.

Which are mentioned in next page... Please follow...

ETHICAL SOURCING & CERTIFICATION



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